

Philanthropy Manager

Up to £44k FTE per annum, £35,200 actual

Your impact:

An exciting opportunity to lead relationships with some of the League's most influential supporters and secure transformational gifts that will help end animal cruelty in the name of 'sport'.

As our Philanthropy Manager, you will lead our major donor programme and manage a growing portfolio of high-value individuals, trusts and partners.

Working closely with the Director of Fundraising, Chief Executive and senior stakeholders, you will identify, cultivate and steward influential supporters, making compelling asks and demonstrating the real-world impact of their generosity.



Responsibilities:

- Developing and managing relationships with major donors, high-value individuals, family trusts and corporate partners
- Delivering an ambitious philanthropy strategy, annual plan and budget
- Building and maintaining a robust prospect pipeline through research, networking and relationship-building
- Working collaboratively with colleagues across the organisation to develop fundraising propositions and donor updates
- Tracking performance, managing income reporting and maintain accurate records

Must-have skills, education & experience:

- Previous experience working with high-net-worth individuals, either in the charity or commercial sector
- Proven success in major gift fundraising
- A strong understanding of major donor fundraising principles and relationship management
- Excellent written and verbal communication skills
- Experience using CRM systems and managing donor data.



League culture

What do we do?

Animals are at the heart of everything we do. We strive to protect animals from being persecuted in the name of 'sport.'

We campaign for change

Standing up for those who don't have a voice, our hard-hitting campaigns inspire action and demand changes to legislation to protect them.

We educate

Our high-profile work in the media and expert behind-the-scenes lobbying across the devolved nations, ensures we can create awareness of the plight our wildlife faces.

We provide intelligence to law enforcement

Our animal crimewatch gathers reports of suspected animal cruelty for us to investigate. Our in-house intelligence team provides packages for local law enforcement about those suspected of illegal activity to bring them to justice.

We safeguard the natural environment across our wildlife reserves

Our ten wildlife reserves provide a safe haven for animals to roam free from persecution. Our reserves allow space for wildlife to flourish with minimal intervention and after just a few years this has already seen positive environmental results.

Who are we?



What's it like to work at the League?

[Hear from the Senior Management Team](#)

[What do staff enjoy about their work?](#)

[What are the biggest challenges?](#)

[How does the team feel about the League as an employer?](#)

Why join us?

In addition to the opportunity to impact real change for animals, we have:

- Great [benefits](#)
- A strong commitment to [learning and development](#)
- An ethical approach to [sustainability, diversity and inclusion](#), and [business practices](#)

More about the role

Ready to make a real difference? Don't wait - apply now!

We're looking to fill this position quickly and will be reviewing applications on a rolling basis.

Next steps

Work with us to stop animal cruelty in the name of sport, apply now by sending your CV to people@league.org.uk.

Together, we can redefine what is acceptable and create a better world for animals.